

A photograph of two men in a large industrial facility, likely a wood mill. The man in the foreground is wearing a blue suit and holding a clipboard and pen, looking towards the right. The man in the background is wearing a blue denim shirt and looking in the same direction. The background shows stacks of wood and industrial machinery.

Manufacturer's Edge Supporting Small & Medium-Sized Colorado Manufacturers

Colorado's MEP Center

The "Go-To Resource" for Colorado Manufacturers

Using both our in-house experts and our extensive network of partners and resources, we work side-by-side with Colorado manufacturers in all industries to improve every aspect of their business from efficient floor layout to leadership development.

OPERATIONS



Reducing cost, increasing productivity, and improving your bottom-line

PEOPLE



Recruiting and retaining talent and cultivating leadership

DATA & TECHNOLOGY



Adopting and implementing the latest technologies to take you to the next level

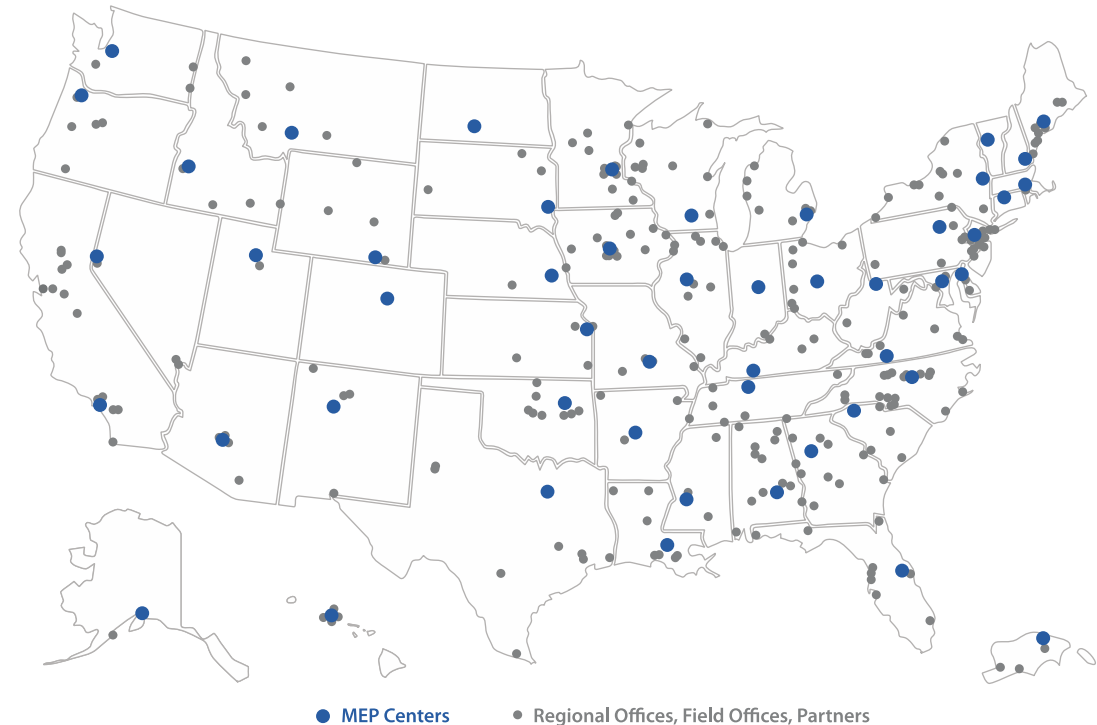
SUCCESS PLANNING



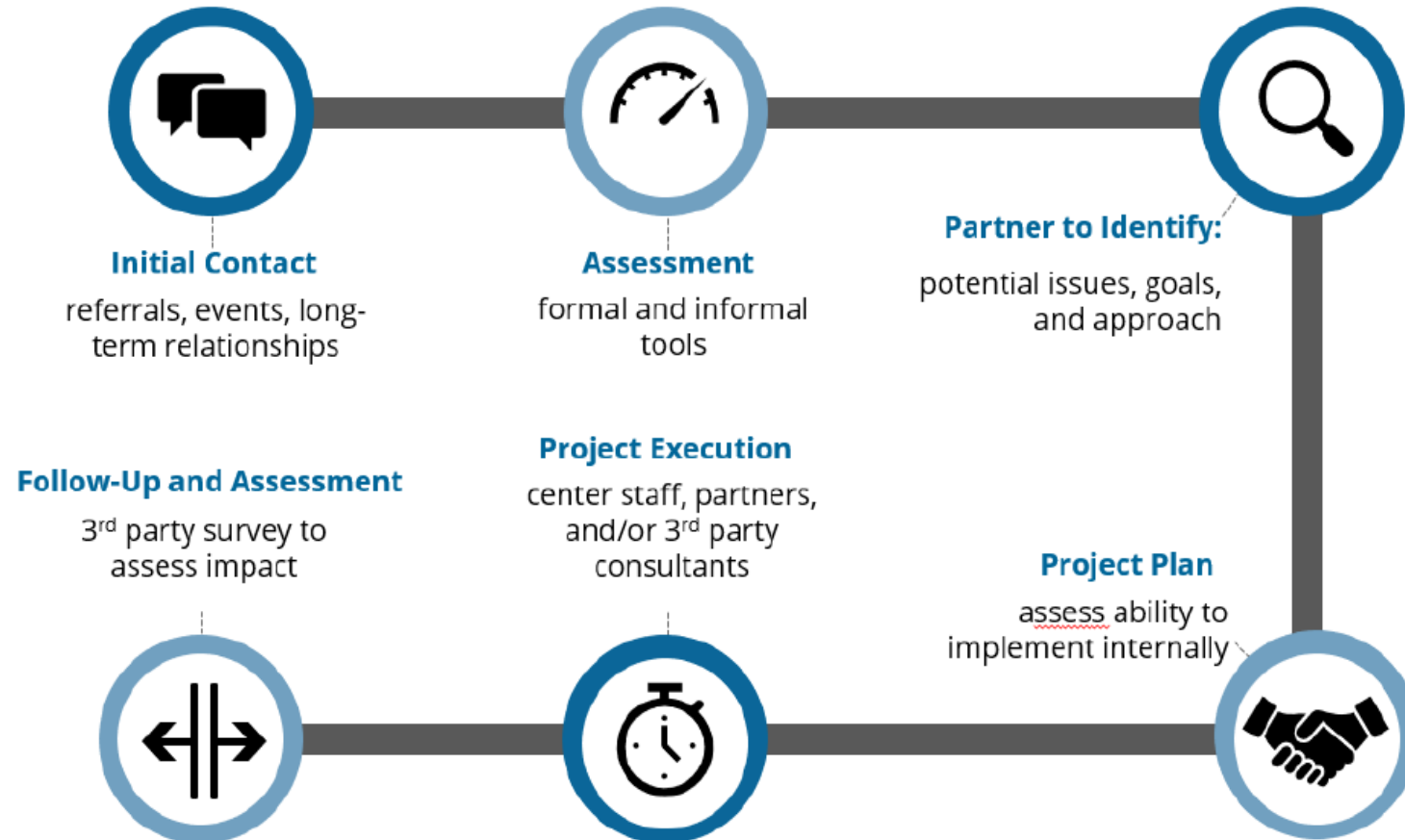
Supporting the long-term success of your business

The Power of The MEP National Network

- Program of DOC NIST MEP federal funding based on number of manufacturers in the state with a 1:1 match
- A national network - 51 centers in all 50 states and Puerto Rico
- Over 1,400 trusted advisors and manufacturing experts
- Nearly 2,100 service providers and partners



Our Process



SCOOP

Supply Chain Operations
Optimization Program



Through SCOOP

manufacturers
will receive:



Low-cost or no-cost supply
chain audits



Matchmaking and
procurement opportunities



No-cost supplier scouting across
all 50 states and Puerto Rico
through the MEP National Network



Customized training and consulting
services to address supply chain
quality and gaps in areas such as
workforce, cybersecurity, access to
capital, and technologies



Education, awareness, and
resources for identifying,
validating, and incorporating
alternative or advanced
materials



Peer-to-Peer roundtables, working
groups, and connections to
industry sector partnerships

Supply Chain Operations Optimization Program (SCOOP)

Supplier Scouting

Do you need to source key parts? Manufacturer's Edge's offers a no-cost supplier scouting service to help manufacturers connect to the customers or suppliers they need across the country.



WE CAN HELP YOU FIND

Local and Domestic Suppliers

We can help you find local and domestic suppliers. Simply scan the code and fill out the form to answer some questions about your requirements, and we will post your opportunity nationwide, all free of charge to you.

Find a supplier or become a supplier!

Manufacturer's Edge's offers a supplier scouting service to help manufacturers connect to the customers or suppliers you need across the country.

Getting Started & Proposed Pricing





ME's Role in CMMC Compliance

Helping UR and You secure DOD contracts

- **Project Management:**
 - Identify / Document current Cybersecurity compliance status (SPRS scores)
 - Develop / Deploy customized program with timelines to meet CMMC requirements (SSP and POAM)
 - Prepare for C3PAO audits through monitoring and POAM completion
- **Prepare For Flow Down Requirements**
 - Meet with your suppliers to conduct similar workshops with resources nationwide
 - Support compliance status and implementation through further tiers of the supply chain
 - Ensure full supplier compliance to meet DOD requirements

Getting Started

Sign-Up for a no-cost Discovery Call with
Manufacturer's Edge by April 3, 2025



The Manufacturer's Edge Team will work with you to:

- Identify level of CMMC awareness, knowledge, and activities
- Assess which trusted partners are better fit for you
- Set up your profile on Sustainment and ensure you and your team are onboarded
- Provide opportunity for verification on Sustainment
- Schedule a Supplier Risk Assessment (CO Companies)

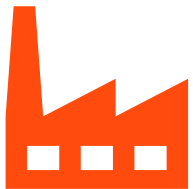
If you are outside Colorado, the Manufacturer's Edge team will also connect with your local MEP Center to coordinate service(s) and support through the MEP National Network.

Fully-funded Supply Chain Assessments

Through SCOOP, as a qualified manufacturer, you qualify for a supply chain assessment at no charge (fully funded through the existing grant.)

The assessment addresses your overall supply chain risk in 4 broad areas:

OPERATIONS



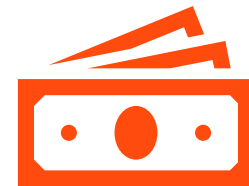
QUALITY

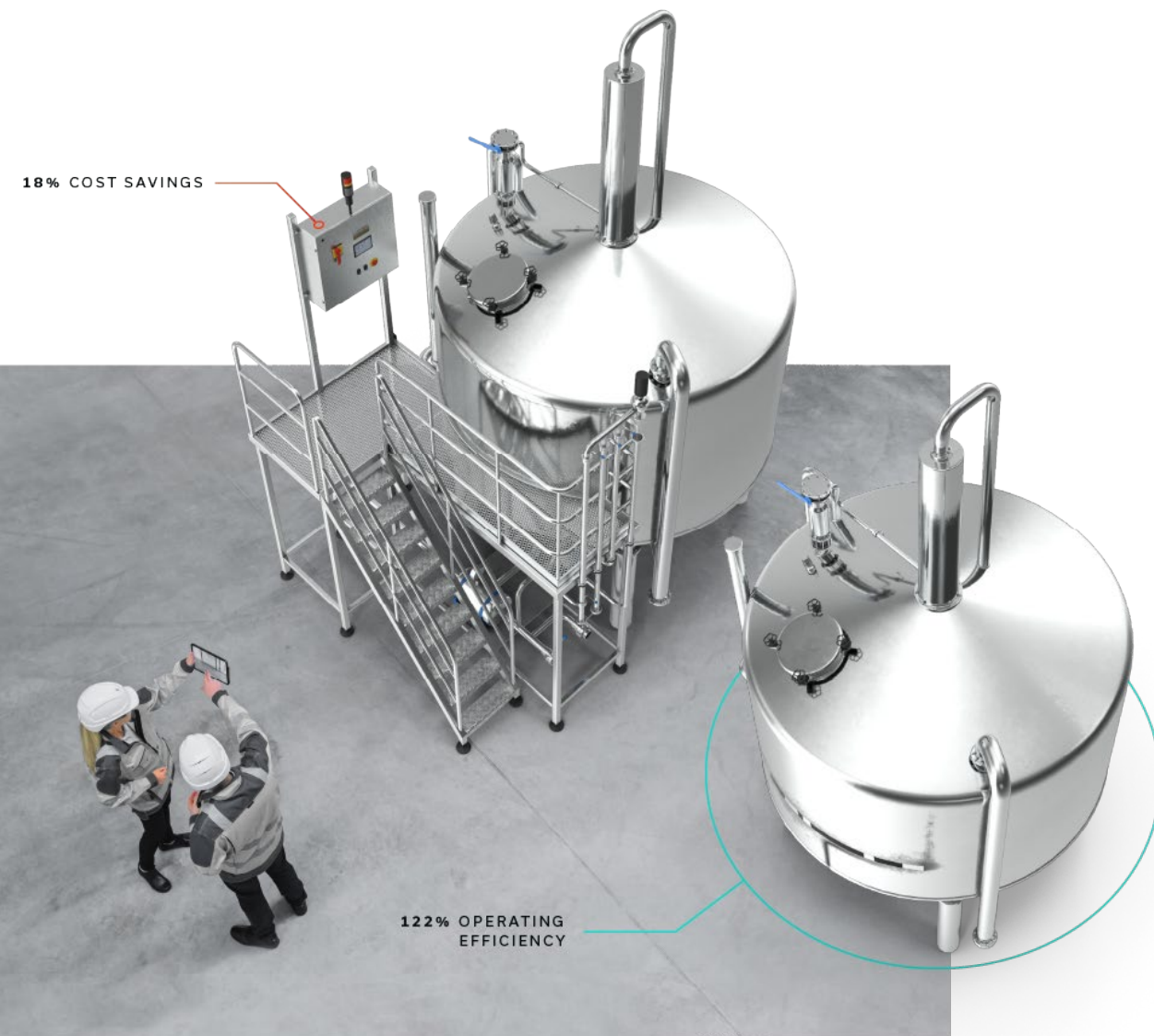


PROCUREMENT



COMMERCIAL, FINANCIAL & LEGAL





Service Providers

We are connectors – reducing your time to find expertise so that you can focus on running your business.

The service providers you will meet today have guided many other clients of Manufacturer's Edge. These experts have a wide breadth of experience – working with companies that were already on the CMMC journey to provide assurance that all needed guidelines were met; as well as those starting from scratch. There is no current state at which they cannot help you develop a plan to achieve CMMC compliance and supply chain resource management.



CMMC 2.0 DoD Assessment with ME & Synagex \$14,000



NIST 800-171 / CMMC 2.0 DoD Assessment

OVERVIEW

NIST 800-171 and CMMC (Cybersecurity Maturity Model Certification) affect any manufacturer who works with controlled unclassified information (CUI) from certain government agencies, most notably the Department of Defense (DoD), the General Services Administration (GSA), and NASA.

An assessment will provide organizations working in the DoD's Supply Chain a means to self-assess their compliance with the NIST 800-171. Providing the senior management and staff of a company the tools to self-assess their enterprise's compliance with all 14 points of NIST 800-171 regulation will prepare the client for CMMC readiness.

Participants will learn how to identify gaps in the way they store and transmit Confidential Unclassified Information (CUI). Participants will learn to identify where their sensitive information is and how it is accessed and by whom it is accessed. They will also learn how to develop a policy about access protocols including who and how access is granted.

MILESTONES AND DELIVERABLES

- Introduction to the NIST 800-171 / CMMC 2.0 (Day 1)
 - What is the NIST 800-171 / CMMC 2.0
 - The 14 control elements of compliance
- Gap Assessment (Day 1-2)
 - Gather information about the organization's cybersecurity posture.
 - Identify gaps between the organization's current posture and the NIST 800-171 / CMMC 2.0 frameworks.
 - Complete assessment yes/no
 - Begin 90-day use of CyberSTRONG risk platform.
- Assessment Review (Weeks 2-6)
 - Assess the risks associated with the gaps identified in the gap assessment.
 - Gather supporting evidence to support assessment within CyberSTRONG.
 - Develop a plan to address the risks identified in the risk assessment.
 - Create assessment deliverables:
 - SSP (System Security Plan)
 - POAM (Plan of Action and Mitigation)
 - SPRS (Supplier Performance Risk System) scoring and guidance.
 - Project Plan – plan to improve their cybersecurity posture.
- Closeout Meeting (1-2 hours)
 - Summary of the assessment
 - Review assessment deliverables
 - Questions and answers

ANTICIPATED IMPACT

The specific impacts of completing a cybersecurity gap assessment will vary depending on the size and complexity of your organization, as well as the results of the assessment. However, the potential benefits of completing the



1667 COLE BLVD, SUITE 400
LAKEWOOD, CO 80401

MANUFACTURERSEGE.COM
303.709.9054



assessment are significant. By taking steps to improve your organization's cybersecurity posture, you can protect your sensitive data and systems from cyberattacks.

- Increased security posture: The assessment will identify and prioritize security gaps, which can then be addressed to improve your organization's overall security posture.
- Reduced risk of data breaches: By addressing security gaps, you can reduce the risk of data breaches, which can save your organization money and reputation.
- Improved compliance: The assessment can help you to ensure that your organization is in compliance with NIST 800-171, which is a requirement for many government contractors.
- Increased confidence: By completing the assessment, you can gain confidence that your organization is taking steps to protect its information assets.

PROJECT DURATION

The assessment will be completed over 30-45 days.

CLIENT RESPONSIBILITIES

- The client should provide a resource who is aware of the existing IT environment and can answer detailed questions from the assessment.
- This resource should be available for the full 6-8 hours on Day 1 of the gap assessment. IT resources may also be needed sporadically throughout the course of the 30-45-day assessment process as details are being processed and supporting evidence is populated.
- Throughout the course of the assessment period, the client is responsible for timely (1-2 days) responses to assessor follow-up requests.

PROJECT COST

\$14,000



1667 COLE BLVD, SUITE 400
LAKEWOOD, CO 80401

MANUFACTURERSEGE.COM
303.709.9054

CMMC Coaching Program With ME & Core Business Solutions \$10,000



**MANUFACTURER'S
EDGE**

in partnership with



**Core Business
Solutions, Inc.**
ISO and Cybersecurity Consultants

CMMC Coaching Program

OVERVIEW

A Core Business Solutions' dedicated consultant will work with you to provide guidance with your initial CMMC assessment, System Security Plan (SSP) and Plan of Action and Milestones (POAM). In addition, this includes an independent technical review from a subject matter expert (SME) of your completed SSP. This is an affordable way for your business if you need outside support and an SME but want a roadmap to address the technical remediation on an as-needed basis.

MILESTONES AND DELIVERABLES

- Online CMMC training for your staff
- Online CMMC training for management
- Consulting support to complete necessary CMMC documents for compliance
- Assistance in controlling documents
- Employee security training
- Roadmap for Technical Remediation
- Readiness for CMMC Certification

ANTICIPATED IMPACT

- CMMC Compliance
- CMMC Certification Remediation Recommendations & Readiness

PROJECT DURATION

6 Months

CLIENT RESPONSIBILITIES (if any)

- Online meeting availability for input for document creation
- Management commitment to CMMC Compliance

PROJECT COST

\$10,000



1667 COLE BLVD, SUITE 400
LAKEWOOD, CO 80401

MANUFACTURERSEGE.COM
303.709.9054

CMMC CUI Enclave Program With ME & Core Business Solutions \$8,700 - \$12,000 a year



in partnership with



CMMC CUI Enclave Program

OVERVIEW

Core Business Solutions' sets up and provides a CORE Vault, a cloud-based enclave, that is accessible from any computer where you store/transmit CUI and FCI required by the DoD contract/customer you have. This solution isolates your CUI data so that there is no need to overhaul your current computer network and equipment.

MILESTONES AND DELIVERABLES

- Online CMMC training for your staff
- Online CMMC training for management
- Each employee who handles FCI/CUI will receive their own highly secure "virtual" PC
- Core Business Solutions remotely manages your CORE Vaults for CMMC Compliance
- Employee security training
- Software to create and manage CMMC documents, policies and generation of SPRS Score
- Readiness for CMMC Certification

ANTICIPATED IMPACT

- CMMC Compliance
- CMMC Certification Readiness

PROJECT DURATION

1-2 Months for implementation (CORE Vault is a 12-month subscription service)

CLIENT RESPONSIBILITIES (if any)

- Online meeting availability for CORE Vault setup
- Management commitment to CMMC Compliance

PROJECT COST

CORE Vault = 1 user @ \$8,700 (no VPN) annually

CORE Vault with VPN = 1 user @ \$12,000 (1 VPN) annually



1667 COLE BLVD, SUITE 400
LAKEWOOD, CO 80401

MANUFACTURERSEEDGE.COM
303.709.9054

Questions and Discussion

